

Our History

The Air Force Negotiation Center (AFNC) was established by the Air Force General Counsel and Air University to educate and train Airmen (enlisted, officers, and civilians) concerning Interest-Based Negotiation (IBN). The original objective evolved based on outstanding feedback from Airmen, MAJCOMs, and

DoD leadership regarding AFNC's value and direct mission impact. The expansion was fueled by recognition from former Secretary of the Air Force, Deborah Lee James who stated, "As we grow into a more diverse force, I firmly believe the ability to effectively negotiate... among groups of people having different perspectives will serve our Air Force and our nation well."

Reaching beyond the walls of Air University, AFNC integrated additional subject matter experts to meet the new demand. The Negotiation Center also developed and launched a Conflict Management and Dispute Resolution education and training program based on federal law, DoD, and Air Force guidance.

In 2025 we will be proudly celebrating our 20th anniversary supporting Airman, Guardians, and the DoD!



Contact Us

UNITED STATES AIR FORCE NEGOTIATION CENTER



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Educating and Training across
the DOD

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Areas of Focus

Professional Military Education (PME)

AFNC curriculum is taught in-person or in PME courses offered at numerous locations such as the Airman Leadership School, Noncommissioned Officer Academy, Squadron Officer School, Air Command and Staff College, and Air War College.

Professional Continuing Education (PCE)

PCE and technical training are another critical component of AFNC's mission, preparing tomorrow's Airmen and DoD personnel to meet the challenges of a volatile and dynamic world. AFNC collaborates with many institutions to include the Eaker Center for Professional Development. This partnership includes direct instruction at numerous locations such as the USAF Chaplain Corps College, Defense Financial Management and Comptroller School, and the newly established Civilian Leadership Development School.

MISSION

Develop negotiation capabilities; critical to engaged leadership competencies across the DoD.



VISION

Be the premier USAF and DoD research and education activity regarding conflict transformation, negotiation, mediation, and dispute resolution.

Conflict Management (CM)

The Negotiation Center provides conflict management training and education at the right time and at the right level to manage conflict at the lowest level. Achieving cost efficiencies by delivering either in-residence or distance learning methodologies. (i.e., developing in-house curricula, robust web resources, and targeting appropriate level users.)

Training

The Negotiation Center responds to many requests for application-level training. This full spectrum training includes Subject Matter Experts, curriculum and faculty development, guest speaker requests, and experiential learning through guided discussion and practical exercises.

Dispute Resolution (DR)

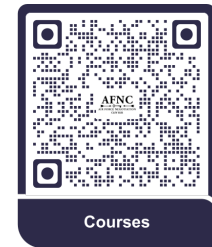
The Air Force Negotiation center also assists with dispute resolution coaching, assisted negotiation, and mediation support. Our team can help transform organizational conflict by infusing Negotiation and CM&DR training and education to managing conflict at the lowest possible level.



How to sign up for AFNC Webinars and Courses

1. Visit www.airuniversity.af.edu/AFNC/Events/
2. Click on either the 60 - 90 Min Webinars or the Multi-Day Online Courses
3. Select a course and available time
4. Follow the on-screen prompts & fill out the required information

Scan our QR Code to go directly to our available courses!



GOAL

Entrench Negotiation and Conflict Management competencies in all Airman, Guardians, and DoD members through education and training, theories and practice, outreach, and research.

