

NEWSLETTER

AIR FORCE NEGOTIATION CENTER

THE LATEST NEWS

UNITED STATES AIR FORCE NEGOTIATION CENTER

The Air University

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hello the director's corner

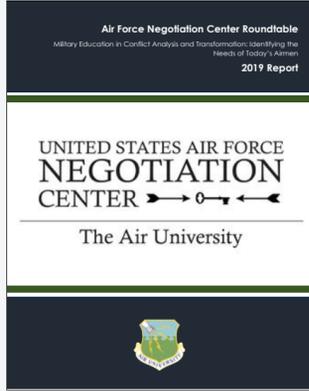
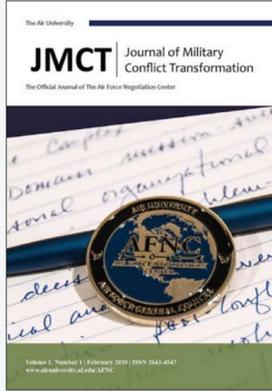
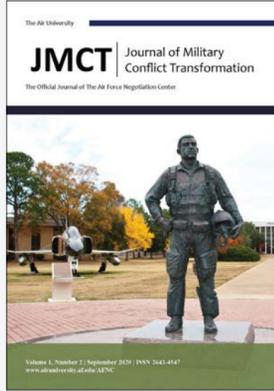
Please join me in welcoming Dr. Reginald Roberson to the Air Force Negotiation Center. We are excited to have him on board and look forward to getting him into the classroom.

As we begin this new year, I want to take a moment to reflect and share with you why I care so deeply about negotiation. As a military officer, I have found myself in several encounters, ranging from coordinating a particular training space to grappling for additional funds. I had a limited vision of these scenarios—either you win or lose. I never considered that a successful negotiation doesn't have to end with one side walking away victorious. This leaves both parties departing no better than when they started. In my short six months as the Director, I have sharpened my knowledge of conflict transformation, alternative dispute resolution, negotiations, and communication, and I now understand there is a better way. It does not have to be “me versus them.”



We can go into any situation with the notion of creating better options, expanding our “pie,” and building better relationships. I continue to grow in this field, and more importantly, I see the importance and need for these skills, and I want to share them with you all. I hope you will join us this year in growing your negotiation skills.

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newest AFNC team member

AFNC welcomes Reginald Roberson, PhD!



Dr. Reginald Roberson comes to us from the Department of the Army, Cyber Center of Excellence (CCoE), where he functioned as an Instructional Systems Specialist. In this capacity, he served as an instructional facilitator and course manager for a range of professional military education courses offered through the CCoE's Faculty and Staff Development Center. Dr. Roberson worked collaboratively across the Army's Training and Doctrine Command (TRADOC) to evaluate military educational programs and provide recommendations for improving academic and training curricula.

Dr. Roberson's passion for education and training began in 2006 as he started a profession in higher education. He has held various academic positions across the field, acquiring an array of knowledge and experiences at the university and the two-year community college levels. His career path includes leadership experiences in college academics, student affairs, adult education, and student retention. In his role here, Dr. Reginald Roberson will serve as an instructor, teaching negotiation and mediation-related courses.

We are excited to have him on the team. Welcome, Dr. Roberson!



Shout out to our Graphic and Web Designer Sarah Dewey for taking home the gold!

This past fall, Sarah took home the 2020 gold MARCOM Award for her outstanding website redesign. With Dr. Michelle Osborne, they received honorable mention for their hard work on the Journal of Military Conflict Transformation. Congratulations, team!

The Journal of Military Conflict Transformation (JMCT)

Next month the Journal of Military Conflict Transformation celebrates its 2nd anniversary. We are humbled to see how far this publication has come in just two years and equally excited to share with you our successes. The journal took home honorable mention this past fall for its second publication, which featured new sections and bright, bold colors. As we enter into our third year, you will notice some changes coming—there will be even more new sections and new categories! We cannot wait to share, but you will have to wait until February 1st, when the latest JMCT edition is released. Don't forget to subscribe to AFNC to get reminders about our newsletters, journal releases, and new courses.

we're on LinkedIn

Follow us on LinkedIn for our weekly Negotiation Tip Tuesday, and more!

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TIPO (pronounced “typo”) is an acronym that stands for Trust, Information, Power & Options. It's a framework that helps you think about how trust influences your use of information and power, and how information and power influence the way you develop options to solve a problem.

www.airuniversity.af.edu/AFNC

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