

NEWSLETTER

AIR FORCE NEGOTIATION CENTER

THE LATEST NEWS

UNITED STATES AIR FORCE NEGOTIATION CENTER

The Air University

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hello

the director's corner

First and foremost, I would like to welcome Dr. Sandra Edwards to the Air Force Negotiation Center. We are incredibly fortunate to have her as the newest part of our team. Additionally, I am happy to bring you the second installment of AFNC's quarterly newsletter. We were thrilled with the comments and suggestions we received with our initial letter and hope this one will continue to spark your interest within the world of military negotiation.

As a learning organization, AFNC continues to enhance its social media presence and outlook to ensure the best possible information is available to you anytime and anywhere. We hope these enhancements provide an opportunity to increase your knowledge in military negotiation, and more importantly, the ability to share this information with others. We will continue to break barriers in conflict transformation, alternative dispute resolution, facilitation, and negotiation techniques.

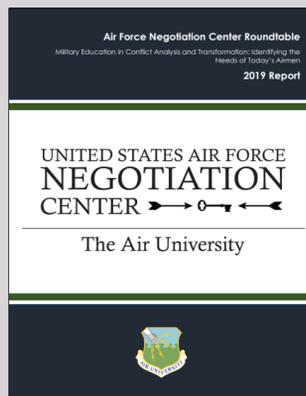
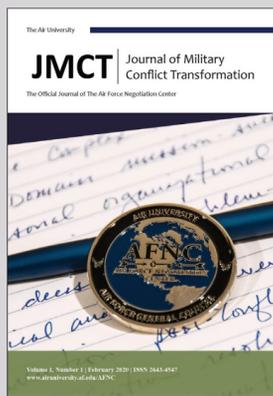
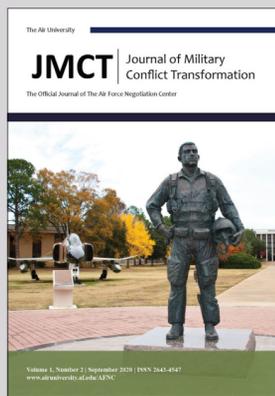


Maxwell, AFB



As always, we are here to serve you. Please continue to forward your recommendations and comments to our faculty and staff. Furthermore, if there are specific topics you would like us to cover, please let us know. If you have not had a chance to check out our second issue of the Journal of Military Conflict Transformation, please visit our web page for a downloadable version; I promise you will not be disappointed.

[CLICK TO VIEW OUR LATEST PUBLICATIONS!](#)



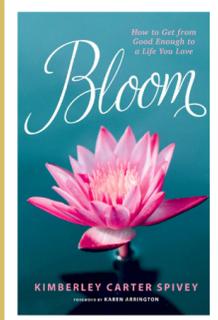
newest AFNC team member

AFNC welcomes Sandra Edwards, PhD!

Dr. Edwards comes to AFNC from the Thomas N. Barnes Center, where she served as the Chief of Faculty and Staff Development/Institutional Research. During her time there, she created a Commander's Newcomers Orientation program, developed an onboarding/offboarding program, created a Faculty Scholarship Professional Development process, was hand-selected to serve on the Air Education & Training Command (AETC) competencies development cohort, appointed as a Barnes Center Commander strategic master plan affiliate, and created the first-ever virtual Chief Master Sergeants Spouses Orientation course. The latter work resulted in Sandra being coined by the 18th Chief Master Sergeant of the Air Force (CMSAF) Kaleth O. Wright.

Dr. Edwards will oversee AFNC's curricula and serve as an advisor to the AFNC Director. As advisor, she will provide senior-level guidance regarding organizational, educational, training, budget, procurement, and contracting matters. She will also support the Chief of Staff and the Office of the General Counsel by ensuring relevant education and training programs are designed, developed, and delivered to the Total Force community.

We are pleased and honored to welcome Sandra to the team!



Shout out to our Instructional System Designer Kim Spivey on her new book release!

Bloom: How to Get from Good Enough to a Life You Love is a memoir/self-help book written by Kimberley Carter Spivey. A modern-day feminist, visionary, and new author, she combines real-life examples, common-sense insights, humor, and Scripture to work through your biggest challenges to set you up for the life you want.

The Journal of Military Conflict Transformation (JMCT)

AFNC is excited to announce the release of its second edition of the *Journal of Military Conflict Transformation*, which has been nominated for a MARCOM Award for excellence in marketing, communication, and creativity. Winners will be announced 1 November 2020.

Air War College Students Excelling in Negotiation Elective

Instructor, Mr. David O'Meara, and his student cohort are currently finishing up their first 10 lesson course on value negotiations, which uses global guidelines of cultural property protection to critically and strategically approach conflict transformation challenges. "We have the best students," says Mr. O'Meara. He is enthusiastic about the students' research efforts this fall, which he hopes will lead to publications in future editions of the Journal of Conflict Transformations.

we're on LinkedIn

Follow us on LinkedIn for our weekly Negotiation Tip Tuesday, and more!

“
Always have a plan if you don't come to an agreement, which is called the Best Alternative to a Negotiated Agreement or BATNA.
”

www.airuniversity.af.edu/AFNC